

Message Text

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AMEMBASSY ROME

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E.O. 11652: N/A

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SUBJ: PORT AND SHIPYARD TRADE MISSION TRIESTE

1. CONSULATE JUDGES MISSION'S VISIT TO TRIESTE TO HAVE BEEN HIGHLY SUCCESSFUL BOTH IN TERMS OF IDENTIFYING CONCRETE POSSIBILITIES FOR REALIZATION OF INDIVIDUAL COMPANIES' OBJECTIVES AND IN TERMS OF OVERALL LOCAL REACTION TO MISSION. MISSION DIRECTOR AND MEMBERS APPEAR TO SHARE THIS ASSESSMENT AND SOME MISSION MEMBERS ARE ALREADY PLANNING FOLLOW-UP VISITS TO TRIESTE. SEVERAL SIGNIFICANT SALES OPPORTUNITIES WERE DISCOVERED.

2. HIGHLIGHTS OF THE MISSION HERE INCLUDE INTENSIVE AND PROMISING CONTACTS WITH TOP OFFICIALS OF ITALCANTIERI AND THE PORT AUTHORITY OF TRIESTE, A STRONGLY EXPRESSED INTEREST ON THE PART OF THE CHAMBER OF COMMERCE AND OTHER KEY ECONOMIC ORGANS OF THE REGION TO ACTIVELY PROMOTE FURTHER CONTACTS WITH U.S. FIRMS, AND MISSION MEMBERS' EXPOSURE TO A BROAD SEGMENT OF THE REGIONAL BUSINESS COMMUNITY. THE MISSION DIRECTOR'S CALLS ON KEY REGIONAL LEADERS, ON THE PREFECT AND ON THE MAYOR OF TRIESTE GAVE AN ADDED DIMENSION TO THE MISSION AND CONTRIBUTED NOTABLY TO ITS SUCCESS. RADIO AND PRESS COVERAGE OF THE MISSION WAS EXTENSIVE AND HIGHLY FAVORABLE. CLIPPINGS WILL BE FORWARDED. RACKMALES

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